FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015



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# INDEPENDENT AUDITOR'S REPORT ON FINANCIAL STATEMENTS

Board of Directors Vashon Youth and Family Services Vashon, Washington

# **Report on Financial Statements**

We have audited the accompanying financial statements of Vashon Youth and Family Services, a notfor-profit corporation (the Organization), which comprise the statements of financial position as of December 31, 2016, and 2015, the related statements of activities, functional expenses, cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## INDEPENDENT AUDITOR'S REPORT ON FINANCIAL STATEMENTS - (CONTINUED)

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Vashon Youth and Family Services as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matter

# Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The additional information shown on page 17 is presented for the purpose of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Lovendge allunt & Co., PLIC

Bellevue, Washington June 29, 2017

# STATEMENTS OF FINANCIAL POSITION

		<u>Dece</u> 2016	mber 31,
A	<u>SSETS</u>		
Current assets:			
Cash and cash equivalents	ç	69,163	\$ 18,961
Cash - payroll		-	53 <i>,</i> 363
Grants and contracts receivable		59,254	74,465
Prepaid Expenses		7	7
Total current assets		128,424	146,796
Other assets:			
Unconditional promises to give (See Note 3)		-	3,950
Cash restricted		24,982	13,581
Property and equipment, net		621,384	642,645
		646,366	660,176
Total Assets	ç	5 774,790	\$ <u>806,972</u>

# STATEMENTS OF FINANCIAL POSITION - (CONTINUED)

	December 31,			
		2016		2015
LIABILITIES AND NET ASSETS				
Current liabilities:				
Accounts payable	\$	30,193	\$	24,373
Accrued payroll		52,328		74,147
Accrued vacation		34,597		37,899
Due to other organizations		2,218		4,126
Rental deposit		1,878		1,875
Current portion - repayment obligation (See Note 6)		17,419		17,419
Current portion - note payable - PlaySpace (See Note 7)		8,233		7,259
Total current liabilities		146,866		167,098
Other liabilities:				
Note payable - PlaySpace (See Note 7)		171,462		180,347
Total liabilities		318,328		347,445
Net assets:				
Unrestricted net assets		426,724		421,162
Temporarily restricted net assets (See Note 2)		29,738		38,365
Total Net assets		456,462		459,527
Total Liabilities and Net Assets	\$	774,790	\$ <u> </u>	806,972

# STATEMENTS OF ACTIVITIES

# Years Ended December 31, 2016 and 2015

	Ui	nrestricted	Temporarily Restricted							2016 Total	U	nrestricted	mporarily estricted	2015 Total
REVENUES, GAINS AND OTHER SUPPORT														
Contributions	\$	127,488	\$	95,174	\$	222,662	\$	140,784	\$ 60,000	\$ 200,784				
Donation goods & services		17,859		-		17,859		61,712	-	61,712				
Grants & fees		886,068		-		886,068		605,978	-	605,978				
Contract services		-		-		-		27,067	-	27,067				
Interest income		92		-		92		56	-	56				
Program services fees		246,228		-		246,228		274,097	-	274,097				
Special events, net		13,268		-		13,268		3,469	-	3,469				
Rent		14,747		-		14,747		14,993	-	14,993				
Other income		2,252		-		2,252		660	-	660				
Net assets released from restrictions		103,801	_	<u>(103,801</u> )	_	-		79,649	 <u>(79,649</u> )	 -				
TOTAL REVENUE AND OTHER SUPPORT		1,411,803	_	(8,627)		1,403,176	_	1,208,465	 (19,649)	 1,188,816				
EXPENSES														
Program Services		1,085,218		-		1,085,218		1,017,625	-	1,017,625				
Management & general		256,471		-		256,471		210,643	-	210,643				
Fundraising		64,552		-		64,552		60,448	 -	60,448				
TOTAL EXPENSES		1,406,241		-		1,406,241		1,288,716	-	1,288,716				
Change in net assets from operations		5,562	_	(8,627)		(3,065)		(80,251)	 (19,649)	 (99,900)				
Total change in net assets	\$	5,562	\$	(8,627)	\$	(3,065)	\$	(80,251)	\$ (19,649)	\$ (99,900)				
NET ASSETS, Beginning		421,162		38,365		459,527		501,413	 58,014	559,427				
NET ASSETS, Ending	\$	426,724	\$_	29,738	\$	456,462	\$	421,162	\$ 38,365	\$ 459,527				

The accompanying notes are an integral part of these financial statements.

# STATEMENTS OF FUNCTIONAL EXPENSES

# Year Ended December 31, 2016 (With Comparative Totals for 2015)

		Program	Ma	anagement				Total		Total
		Services	8	k General	Fu	ndraising		2016		2015
Salaries	\$	689,276	\$	161,816	\$	32,511	\$	883,603	\$	714,676
Salaries in-kind		16,554		-		-		16,554		61,234
Payroll taxes/benefits		105,013		22,997		4,872	_	132,882	_	113,802
		810,843		184,813		37,383		1,033,039		889,712
Communications		12,797		2,129		3,226		18,152		29,135
Travel & training		10,605		1,483		121		12,209		16,640
Direct support - clients		78,652		-		-		78,652		75,666
Physical plant & equipment		43,789		12,899		1,813		58,501		56,114
Insurance		7,880		5,406		163		13,449		10,191
Licenses & fees		2,537		6,335		3,729		12,601		9,546
Office supplies & printing		4,799		2,500		7,174		14,473		10,703
Professional services		84,017		15,451		2,202		101,670		115,028
Program support		2,792		9,711		7,947		20,450		23,840
Taxes		-		2,496		-		2,496		1,003
Interest		-		7,360		-		7,360		7,877
Bad debt		10,060		-		-		10,060		19,873
Miscellaneous expense	_	1,089		725		54	_	1,868	_	2,467
		1,069,860		251,308		63,812		1,384,980		1,267,795
Depreciation		15,358		5,163		740	_	21,261	_	20,921
Total Expenses	\$	1,085,218	\$	256,471	\$	64,552	\$_	1,406,241	\$	1,288,716

# STATEMENTS OF FUNCTIONAL EXPENSES - (CONTINUED)

# Year Ended December 31, 2015

	Program Services	Management & General	Fundraising	Total 2015
Salaries	\$ 547,020	5 \$ 128,396	\$ 39,254	\$ 714,676
Salaries in-kind	61,234	1 -	-	61,234
Payroll taxes/benefits	98,723	<u> </u>	3,313	113,802
	706,983	3 140,162	42,567	889,712
Communications	16,69	5 1,925	10,515	29,135
Travel & training	14,228	3 2,385	27	16,640
Direct support - clients	75,660	5 -	-	75,666
Physical plant & equipment	38,772	2 15,958	1,384	56,114
Insurance	6,00	7 4,088	96	10,191
Licenses & fees	5,683	3 3,794	69	9,546
Office supplies & printing	6,003	3,831	869	10,703
Professional services	99,373	3 11,399	4,251	115,028
Program support	23,840	) -	-	23,840
Taxes	-	1,003	-	1,003
Interest	-	7,877	-	7,877
Bad debt	8,873	3 11,000	-	19,873
Miscellaneous expense	1,080	5 1,152	229	2,467
	1,003,214	4 204,574	60,007	1,267,795
Depreciation	14,412	<u> </u>	441	20,921
Total Expenses	\$ <u>1,017,62</u>	5 \$ <u>210,643</u>	\$ 60,448	\$ <u>1,288,716</u>

# STATEMENTS OF CASH FLOWS Increase (Decrease) in Cash

	Years Ended De			ecember 31,		
	2016			2015		
Cash flows from operating activities:						
Increase (decrease) in net assets	\$	(3,065)	\$	(99,900)		
Adjustments to reconcile increase in						
net assets to net cash provided (used)						
by operating activities:						
Depreciation		21,261		20,921		
Changes in certain assets and liabilities:						
Accounts receivable		15,211		2,994		
Prepaid expenses		-		5,602		
Unconditional promises to give		3,950		31,000		
Accounts payable		5,820		(5,837)		
Accrued payroll and vacation		28,242		32,374		
Deposits and due to other organizations		<u>(1,905</u> )		2,624		
Net cash provided (used) by operating activities		69,514		(10,222)		
Cash flows from investing activities:						
Purchase of depreciable assets		-		(27,829)		
Net proceeds from restricted cash account		<u>(11,401</u> )		4,865		
Net cash used by investing activities		(11,401)		(22,964)		
Cash flows from financing activities:						
Principal payments on note payable		(7,911)		(22,394)		
Proceeds from loan payable (Note 9)		20,000		-		
Principal payments on loan payable (Note 9)		<u>(20,000</u> )		-		
Net cash used by financing activities		(7,911)		(22,394)		
Net increase (decrease) in cash		50,202		(55,580)		
Cash and cash equivalents - beginning of year		18,961		74,541		
Cash and cash equivalents - end of year	\$ <u></u>	69,163	\$	18,961		
Supplemental disclosure of cash flow information: Cash paid for interest	\$	7,360	\$	7,877		

The accompanying notes are an integral part of these financial statements.

#### NOTES TO FINANCIAL STATEMENTS

## NOTE 1 - NATURE OF BUSINESS

Vashon Youth and Family Services (the Organization) is a Washington Nonprofit Corporation which was formed on July 21, 1977. The Organization strives to empower Island families to raise thriving, resilient children and youth by fostering a community of emotionally healthy, resourceful families and individuals. Vashon Youth and Family Services accomplishes this by identifying needs, developing positive opportunities for youth and families, and facilitating support services for them.

Further, the Organization is to carry out any other educational or charitable purpose within the meaning of Section 501 (c)(3) of the Internal Revenue Code.

The Organization receives primary funding through a variety of sources (see supplementary information). King County, through the Department of Community and Human Services, funds counseling, community projects, life skills, and substance abuse prevention. United Way funding helps to support general and specific Organization purposes. Additionally, Vashon Youth and Family Services works with other nonprofits and public and private organizations to support specific programs.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Accounting

The accrual method of accounting is used for financial statement purposes.

#### Depreciation

Depreciation is computed for financial statement purposes using the straight-line method over the estimated useful lives of the related assets.

#### <u>Estimates</u>

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## NOTES TO FINANCIAL STATEMENTS

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (CONTINUED)

#### Basis of Presentation

Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

Unrestricted net assets – Net assets not subject to donor restrictions.

- Temporarily restricted net assets Net assets subject to donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.
- Permanently restricted net assets Net assets subject to donor restrictions are maintained permanently by the Organization. There were no permanently restricted net assets at December 31, 2016 and 2015.

Activity relating to the temporarily restricted net assets during the year ended December 31, 2016 and 2015 are as follows:

	January 1,		Contributions				De	cember 31,
		2016		Received	R	leleased		2016
Capital Campaign - PlaySpace	\$	23,243	\$	-	\$	(15,271)	\$	7,972
Individual donations		-		7,174		-		7,174
FESS		-		25,000		(12,500)		12,500
Community Wellness		15,122		63,000		(76,030)		2,092
	\$	38,365	\$	95,174	\$	<u>(103,801</u> )	\$	29,738
	Jaı	nuary 1,	Co	ontributions			De	cember 31,
		2015		Received	F	Released		2015
Capital Campaign - PlaySpace	\$	43,514	\$	-	\$	(20,271)	\$	23,243
Community Wellness		14,500	_	60,000	_	<u>(59,378</u> )	_	15,122
	\$	58,014	\$	60,000	\$	<u>(79,649</u> )	\$	38,365

## NOTES TO FINANCIAL STATEMENTS

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (CONTINUED)

#### Income Taxes

The Organization is not subject to income taxes. Management believes that the Organization has adequately addressed all relevant tax positions and there are no unrecorded tax liabilities. Generally, the Organization's tax returns remain open for three years for federal and state income tax examination.

## Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. Cash represents operating cash held in bank accounts, and restricted cash represents monies held pursuant to certain debt covenants and restricted purposes specified by donors. At December 31, 2016 and 2015, there were no cash equivalents.

## Functional Allocation of Expenses

The Organization allocates its expenses on a functional basis among its various programs, including fund-raising activities and support services. Costs that can be identified with a specific program are allocated directly according to their natural expenditure classification. Other expenses that are common to several programs are allocated to a program by predetermined percentages. These percentages are primarily calculated based on staff time spent in the various programs.

#### Accounts and Grants Receivable

Accounts receivable are stated at an amount management expects to collect from outstanding balances for fees and grant amounts earned but not yet received as of the financial statement date. Management provides for probable uncollectible amounts through a charge to operations and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. At December 31, 2016, there was no allowance balance. At December 31, 2015, the allowance for doubtful accounts totaled \$8,873.

#### Accrued Vacation Liability

Full-time employees working more than 1,040 hours annually are eligible for compensated vacation time. Eligible employees accrue vacation leave on a monthly basis, beginning on their hire date. The annual accrual amount, which varies based on hours worked and length of service, is established at 12 to 20 days. Carryover of a maximum accrual of 240 hours is allowed, with any amount over the maximum forfeited. Upon termination of employment a maximum of 120 hours will be paid out.

## NOTES TO FINANCIAL STATEMENTS

# NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (CONTINUED)

#### Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional.

## **Donated Assets and Services**

Noncash donations are recorded as contributions at their estimated fair value at the date of the donation. Donated services are recognized as contributions if the services: (a) create or enhance nonfinancial assets; or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased.

In-kind contributions are recorded as revenue and expenses at fair market value as of December 31, as follows:

	_	2016	_	2015
Salaries	\$	16,554	\$	61,234
Supplies	_	1,305	_	478
	\$	17,859	\$_	61,712

In-kind salary expense is recorded based on direct service hours from interns utilized in counseling programs. Additionally, many individuals volunteer their time and perform a variety of tasks to assist in the Organization's program services. These contributed services do not meet recognition criteria under current accounting standards and, accordingly, are not reflected in the accompanying financial statements.

# **Donated Property**

Donations of property are recorded as contributions at fair value at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

#### Restricted Cash

The Organization reports gifts of cash and grants that have been both externally restricted and internally restricted for certain purposes. As of December 31, 2016 and 2015, restricted cash consists of amounts restricted for the Note Payable - PlaySpace (see Note 7) and other grants and donations.

#### NOTES TO FINANCIAL STATEMENTS

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (CONTINUED)

#### Subsequent Event

Management of the Organization has evaluated events and transactions occurring after December 31, 2016 through June 29, 2017, the date the financial statements were available for issuance, for recognition or disclosure in the financial statements. There were no events and transactions that required recognition and disclosures in the financial statements except as disclosed in Note 8.

## NOTE 3 - PROMISES TO GIVE

The Organization had conducted a fund-raising campaign related to the purchase of a building (PlaySpace), which was completed on May 11, 2011, primarily providing space for programs related to early childhood development. The promises to give are restricted to the payment of costs associated with the purchase and maintenance of the building. Promises to give are written off when deemed uncollectible. Pledges receivable in the amount of \$3,950 was written off during the year ended December 31, 2016. Unconditional promises to give at December 31 are as follows:

	 2016	 2015
Receivable in less than one year	\$ -	\$ -
Receivable in one to five years	 -	 3,950
	\$ -	\$ 3,950

#### NOTE 4 - PROPERTY AND EQUIPMENT

Fixed assets are capitalized at cost, with depreciation provided for on the straight-line method over the estimated useful lives of 3 to 8 years. Buildings and improvements are generally depreciated over useful lives of 30 to 40 years. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. The Organization capitalizes all expenditures for equipment in excess of \$1,000. Maintenance and repairs which neither materially add to the value of the property nor appreciably prolong its life are charged to expense as incurred. Depreciation is charged to the activity benefiting from the use of the property or equipment.

The major classes of depreciable assets as of December 31 consist of:

	 2016	_	2015
Furniture and equipment	\$ 98,814	\$	98,814
Building and improvements	520,352		520,352
Land	 346,500		346,500
	965,666		965,666
Less: Accumulated depreciation	 344,282		323,021
	\$ 621,384	\$_	642,645

#### NOTES TO FINANCIAL STATEMENTS

## NOTE 5 - LEASED PROPERTY

Under terms of an agreement with the Vashon Island School District, Vashon Youth and Family Services is authorized to use and occupy certain real property described as Vashon Island High School. The lease requires the Organization to use the facilities as a family and youth services program center for Vashon Youth and Family Services programs, a meeting and office facility (Facility A), and a facility available for public use as allowed by King County (Facility B).

The term of the agreement is approximately 21 years, expiring in December 2021, with an option to extend for 15 years. During the initial lease term, in lieu of rent, Vashon Youth and Family Services shall annually provide 500 hours of prevention/intervention services. Upon extension of the lease, Vashon Youth and Family Services shall pay rent at a negotiated fair market rate.

Vashon Youth and Family Services has erected two distinct buildings on the real property. Upon lease termination, Facility A shall be quit-claimed to Vashon Island School District; ownership of Facility B remains with Vashon Youth and Family Services. The lease agreement contains other terms and conditions in the event of recapture by the School District in accordance with RCW 28A.335.040 regarding the use of surplus school property. Vashon Youth and Family Services will be obligated to continue to operate youth and family counseling services at Facility B through approximately November 30, 2021.

In January 2010, the Organization entered into a noncancellable lease for a Ricoh copier, which is classified as an operating lease. The commencement of the lease was January 1, 2010 with an initial term of 62 months through February 28, 2015. In 2013, the Organization entered into a noncancellable lease for another Ricoh copier, which is also classified as an operating lease. The commencement of the lease was October 1, 2013 with an initial term of 60 months through October 31, 2018. Lease payments and copier cost expense for the years ended December 31, 2016 and 2015 was approximately \$5,804 and \$5,828, respectively. The approximate future minimum annual lease payments under the leases are as follows:

<u>Year</u>	A	Amount		
2017	\$	3,212		
2018		2,677		
	\$ <u> </u>	5,889		

#### NOTES TO FINANCIAL STATEMENTS

## NOTE 6 - REPAYMENT OBLIGATION

## Chemical Dependency (CD) Program Repayment Debt

CD program repayments reflected in these financial statements refer to a repayment obligation stemming from improperly documented billings submitted to King County and Title XIX for chemical dependency services delivered between March 1, 2012 and June 24, 2013. The repayment obligation was structured to occur during fiscal years 2014 and 2015, which consists of the following:

Program repayment obligation with King County Mental Health, Chemical Abuse and Dependency Services Division County Community Services, was unsecured with 0% interest in the original amount of \$11,000. As of December 31, 2014, the repayment obligation to King County in the amount of \$11,000 has been paid in full.

Program repayment obligation with Provider One, Title XIX, is unsecured with 0% interest in the amount of \$17,992. As of December 31, 2016 and 2015, the outstanding balance totaled \$17,419, each year. As of December 31, 2016, management has been unable to identify the repayment procedures with Provider One.

## NOTE 7 - NOTE PAYABLE

#### Note Payable - PlaySpace

The note, dated May 9, 2011, bears an interest rate of 4%, for a period of 5 years. Required monthly payments are interest only until maturity. Proceeds of the note were used to acquire and remodel the PlaySpace property. Per the loan modification dated October 17, 2014, interest on the unpaid principal balance of the note will remain at four percent (4%) per annum for the term of the loan modification. Effective January 1, 2015, the unpaid principal balance in the amount of \$210,000 will be amortized on a twenty year amortization schedule.

The Organization will make monthly payments in the amount of \$1,272.56 with the first monthly payment due on February 1, 2015. The unpaid principal and any accrued and unpaid interest shall be due in full on January 1, 2020. The note is secured by a first deed of trust on the PlaySpace building. In addition, any current and future pledges made to any capital campaign of the Organization should be collateral for the note. All pledges when collected should be placed in a restricted account. As of December 31, 2016 and 2015, the restricted account balance totaled \$7,254 and \$7,248, respectively.

As of December 31, 2016 and 2015, it is not practicable to make a reasonable estimate of fair value for the note payable.

#### NOTES TO FINANCIAL STATEMENTS

## NOTE 7 - NOTE PAYABLE - (CONTINUED)

#### Principal Payments

Principal payments on the note for the next 5 years are as follows:

<u>Year</u>	-	Amount		
2017	\$	8,233		
2018		8,568		
2019		8,917		
2020	_	153,977		
	\$	179,695		

#### NOTE 8 - SUBSEQUENT EVENT

On February 12, 2017, the Organization entered into a purchase and sale agreement with Brennan Banks and Wangui Banks for the sale of PlaySpace for \$539,000. The sale was closed on June 28, 2017, with a final sale price of \$530,000.

#### NOTE 9 - COMPLIANCE AND CONTINGENCIES

Vashon Youth and Family Services received a substantial portion of its support from various governmental and charitable entities. Annual revenue for 2016 and 2015 are \$1,403,176 and \$1,188,816, respectively. Approximately 48% for 2016 and 41% for 2015 of its annual revenue is from Navos Title XIX-Medicaid. A significant increase or decrease in the level of this support, if it were to occur, might have an effect on its programs and activities. Additionally, certain grants have various program requirements, as set forth in the funding agreements. Failure to fulfill these conditions could result in the return of funds to the grantors.

#### NOTE 10 - RELATED PARTY TRANSACTION

#### Loan payable - Former Board President

On May 26, 2016, the Organization entered into the loan agreement with Jay Williamson, former Board President in the amount of \$20,000 for a period of no longer than six months with no interest. The loan was paid in full during 2016.

# SCHEDULES OF GRANTS AND FEES

# Years Ended December 31, 2016 and 2015

	2016		2015	
King County:				
MIDD Infrastructure Support Grant	\$	80,000	\$	-
Public Health		7,442		-
Youth & Family Services		39,089		36,419
		126,531		36,419
Community Development Block Grant:				
Housing Stability Project		2,013		1,308
Washington State Department of Social and Health Services		28,482		21,705
Superintendent of Public Instruction Child and Adult				
Care Food Program		2,172		2,255
United Way Community Funding		60,000		60,000
Navos Title XIX-Medicaid		666,870		484,291
Total Grants and Fees	\$	886,068	\$	605,978